



## Travelers and Decisioning Solutions Pen Five Year Agreement

**Vancouver, BC and Toronto, Ontario - February 6, 2006 -** Travelers Acceptance Corporation is pleased to announce that it has entered into a five-year agreement with Decisioning Solutions, a leading provider of decision technology, to automate its application processing, decisioning, lender analysis/reporting and interfaces for its financing initiatives. Travelers will use a combination of Decisioning Solutions' products and services to automate the application process for its consumer financing options while maintaining complete control over acquisition rules and policies.

"Travelers Acceptance is now enjoying the fruits of the major marketing programs it initiated last year in terms of expanding its consumer finance products and increasing its sales team on a national basis. We needed a robust decisioning engine that can quickly be configured to meet the diverse market demands of our valued and growing number of Vendor Partners with timely approvals, while maintaining the integrity of our business rules and policies," said Roberto Genovesi, Director of Operations - Contracts & Funding Travelers Acceptance Corporation.

"We are very pleased with Travelers' choice. Travelers is one of the nation's largest independent financing companies. This further validates that Decisioning Solutions is a leading provider of automated decisioning within the financing industry" said Jose Cerqueira, Senior Director, Operations, Decisioning Solutions. "Travelers' complex decision criteria, combined with Decisioning Solutions' flexible configuration, will provide Travelers with significant immediate and long term financial benefits."

### **About Travelers Financial Group**

*Travelers Financial Group is a leader in the provision of financial solutions and services to organizations, dealers, consumers, vendors and financial intermediaries in Canada. Travelers focuses on providing financial choice and the generation of value through the application of experience, service and innovation. Travelers Acceptance Corporation, a member of Travelers Financial Group, has for more than 30 years provided solutions and services specifically tailored to vendors of consumer products and services - including loans for tuition, automotive aftermarket and repair, vacation ownership, elective healthcare procedures, memberships, power products and home improvement. For more information about Travelers, visit [www.travelersfinancial.com](http://www.travelersfinancial.com)*

### **About Decisioning Solutions Inc.**

*Decisioning Solutions Inc., with its head office in Toronto, Ontario, Canada, provides organizations with industry-leading state-of-the-art customer decisioning and ancillary solutions for use throughout the customer lifecycle. The solutions are 100% customer administered and configured without IT or vendor involvement and deliver unparalleled flexibility and robust capabilities with extreme ease of implementation and configuration.*

*Decisioning Solutions offers application processing systems, decision retrieval tools, data mining/reporting tools, and predictive modeling solutions to empower the decision-making process from pre-acquisition to retention. Decisioning Solutions also provides customers with an array of sophisticated decisioning features such as unlimited champion/challenger, tri-score matrixing, derived variables and predictive model hosting.*

*Decisioning Solutions is changing the way companies make customer decisions by turning data into knowledge, knowledge into action, action into profit. Visit [www.decisioningsolutions.com](http://www.decisioningsolutions.com), or email [info@decisioningsolutions.com](mailto:info@decisioningsolutions.com)*